

NEWSLETTER – August 2018

There are a lot of things going on around Terra as we continue to refurbish and buy new equipment to keep up with changing trends in the industry and tweak our reputation as a high quality and specialized drilling company. Here are some of the latest changes and additions.

1. We sold our two (2) Simco TR2-4000 Track Rigs. They were both a bit aged and the steel tracks were something that didn't fit our mold anymore.
2. We added a new Acker "Ace" Electric Drill which can be separated into three parts easily so that it can be moved into very tight places like dam galleries, parking garages and mines. It weighs under 3000 lbs. and has a 360 degree swivel head. Drilling under 6' overhead clearance can be done.
3. A new Acker Soil Scout: what a great little rubber tracked drill. It can get into tight locations (only 47 ½" wide) and it can fit under an 8' overhead clearance. So it can sure go places where our fleet of tracked drills can't go.
4. We got a new Volvo tractor so we can do a better job of moving our equipment to job sites and a new Peter built truck and trailer.
5. Also a new Rollback International truck – These units are great for moving our lighter track rigs.

6. Two beautiful new Ford trucks with toolbox service bodies and overhead racks. The drillers can keep their tools, bits, and pumps neatly and securely stored. They love these new trucks and I'm sure we will be getting more.

Terra remains and always will remain involved in the National Drilling Association and its local chapter (Tri-state). I was involved from its early beginnings in 1972 until I retired from the board in 2011. Eric Hajek (Terra's President) is continuing this tradition by serving on the National Board and as Tri-state President.

I have always believed in something said by Karl L. Rothermaund, Jr. who was executive Vice President of the Ohio Contractors Association, in part, He said "A recent survey indicates that 85% of all economic failures were firms of businesses not connected with a trade association. It would appear that the businessman who rebels against paying association dues is always the first to criticize and to say that an association does him no good. However, he is always in the front of the line to take the benefits that come his way as a result of the efforts of the association and its dues-paying members. These benefits don't just happen. They are the result of a lot of hard work and effort by a great number of individuals who devote time and energy to get the job done. Free Enterprise in American did not achieve its present position by passive acceptance. Our Association owes its position and stability to a long line of doers. What you do for it today determines how useful it will be for you tomorrow."

I hope some non-member drilling company people read this and perhaps see the light and join.

Well, I got a bit away from talking about what Terra is doing so let me get back to that:

- a. We have a new Geoprobe rig on order and we should have in late October. This rig will have the ability to not only do direct push work but also do conventional Geotechnical Drilling. It is a

Model 7822DT rubber tracked unit. It can auger, probe, probe at angles, SPT's, core and install monitoring wells.

- b. We are extremely happy to announce that we have also ordered an Eijkelkamp CRS XL Max Sonic Drill. This machine will be a fantastic addition because it can not only do sonic work but it is easily convertible to take SPT's and has a four (4) speed rotation head for conventional coring or wire-line coring. We have great expectations for this drill in our environmental work as well as aggregate exploration work.

We remain very excited about Terra's future and we remain committed to being able to do the most difficult jobs with the best equipment produced.

GIVE US A TRY!!